# Stellus Capital Investment Corporation Investor Presentation Quarter ended March 31, 2024



HOUSTON, TX

WASHINGTON D.C.



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- All daily trading information/multiples in this presentation as of May 13, 2024, unless otherwise noted
- All other financial information as of March 31, 2024



## Strong Historical Portfolio Performance and Consistent Returns to Shareholders

## Strong History of Underwriting Credit

- Fair Value of investment portfolio of \$875.9 million as of March 31, 2024
  - Grown at a 3-year CAGR of 10%
- Diversified portfolio by size of investment, industry and geography

## Favorable Performance Over Time

- ROE since IPO of 9.5%\*
- Stable portfolio performance over 11 years

## Stable and Growing Dividend

- Quarterly aggregate dividend of \$0.40 per share
  - Monthly dividend of \$0.1333 per share
- Annualized indicated dividend yield of approximately 11%
- LTD dividends declared of \$15.75 per share to an IPO investor through May 13, 2024

## Performance and Stability / Trading at a Discount to NAV

- Net asset value per share was \$13.41 at March 31, 2024
- Trading at approximately 1.06x the March 31, 2024 per share NAV



## Investment Type & Size

- Investment size between \$10 and \$60 million per transaction.
- Senior secured first lien and unitranche debt financings, often with corresponding equity investments.
- Cash interest, up-front fee and prepayment penalties, SOFR floors
- Nominal equity co-invest in certain transactions

#### Investment Focus

- Private companies generating between \$5 and \$50 million of EBITDA.
- Diverse industry sectors
- Capital is often used for acquisitions, growth capital, leveraged buyouts, and recapitalizations.
- Substantially all investments are in portfolio companies backed by high quality PE sponsors.

## Origination Focus

- Focus on originated loans, as opposed to broadly syndicated financings. SCM is typically the sole lender in the tranches in which it invests. However, we are open to partnering with a small number of lenders in "club" deals.
- Companies headquartered (or with a majority of their operations) in the United States and Canada.

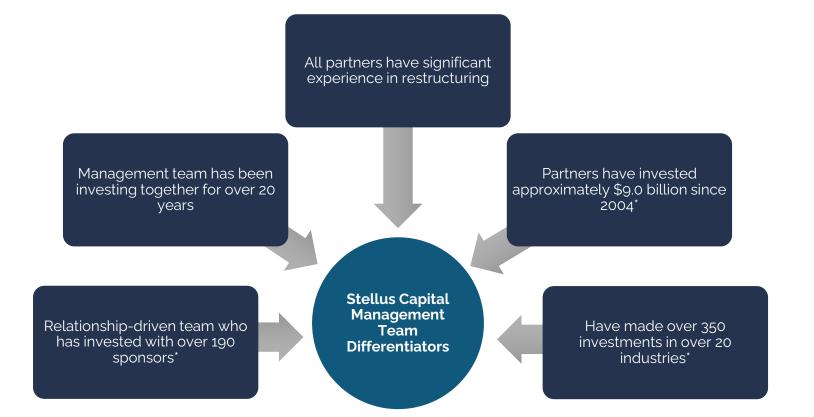


• Stellus' private credit team's long tenure enables cohesive evaluation and efficient execution of investment opportunities

Experienced Team	Longevity	Continuity
Extensive underwriting and restructuring capabilities	Senior members of the investment team have invested together for more than 20 years	Five of the eight Managing Directors hired as junior professionals

	Senior Team Experience											
	1999	2003	2004 2011	L 2012 March 202								
	Other Prior Experience	Duke Capital Partners	D. E. Shaw group	Stellus Capital								
Robert Ladd, Managing Partner 43 years' experience												
Joshua Davis, Partner 28 years' experience												
Dean D'Angelo, Partner 32 years' experience												
Todd Huskinson, Partner, CFO & CCO 36 years' experience												





\* Includes transactions closed by the management team prior to forming Stellus Capital Management



# Sourcing and Origination

- The Stellus deal team is responsible for origination and sourcing utilizing a highly focused regional approach resulting in a diverse financial sponsor network.
- Since 2004, the Stellus Capital team has partnered with over 190 unique sponsors<sup>1</sup>



1. Includes investments consistent with Stellus Capital's credit strategy since 2004 including predecessor firm





Stellus Capital Management has one of the most experienced lower middle market investment teams in the marketplace with over 300 combined years of principal investing experience

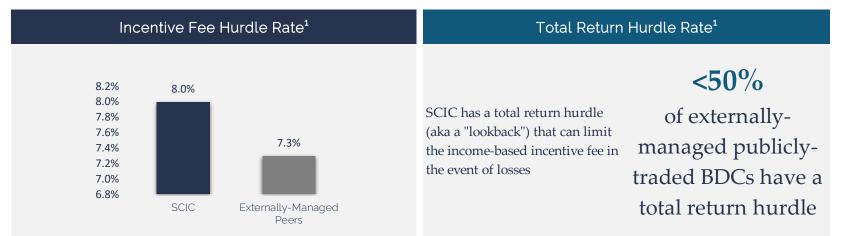
**94** Current Active Investments ~350 Cumulative Completed Investments

**~\$9.0** Billion Invested Capital

Select List of Investments Available Here



## • SCIC aligns interest with shareholders

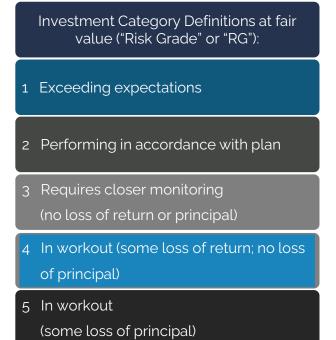


• Significant equity ownership by SCIC Insiders valued at \$24.1 million



<sup>1</sup>Source: Public filings; externally-managed peer group of BKCC, FDUS, GAIN, GLAD, HRZN, MRCC, OFS, PTMN, WHF .









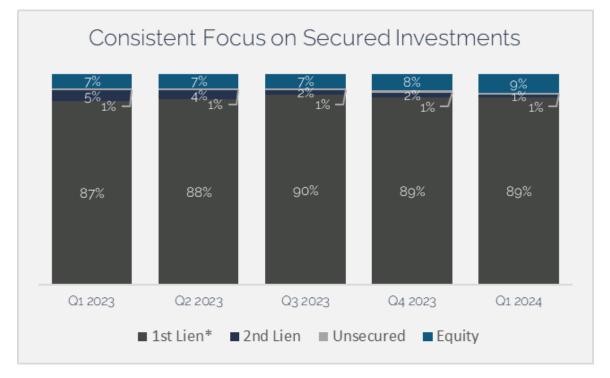
# Loan Investment Portfolio

1<sup>st</sup> Lien Debt\* Yield of 11.9%

2<sup>nd</sup> Lien Debt Yield of 14.5%

Unsecured Debt Yield of 14.1%

Historical Return on Equity of >2.5x\*\*



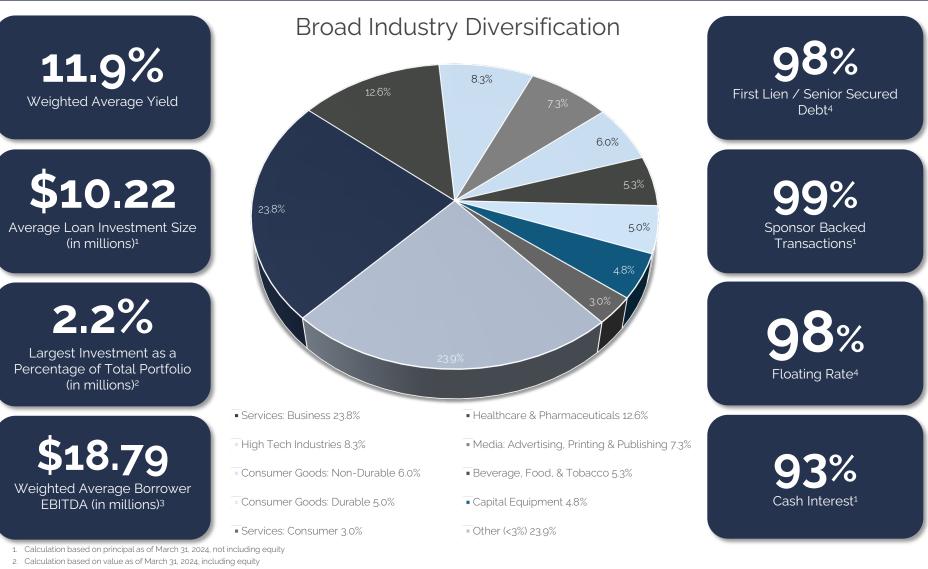
\*Includes unitranche investments. Unitranche structures may combine characteristics of first lien senior secured as well as second lien loans

\*\*Historical performance is not indicative of current or future performance.

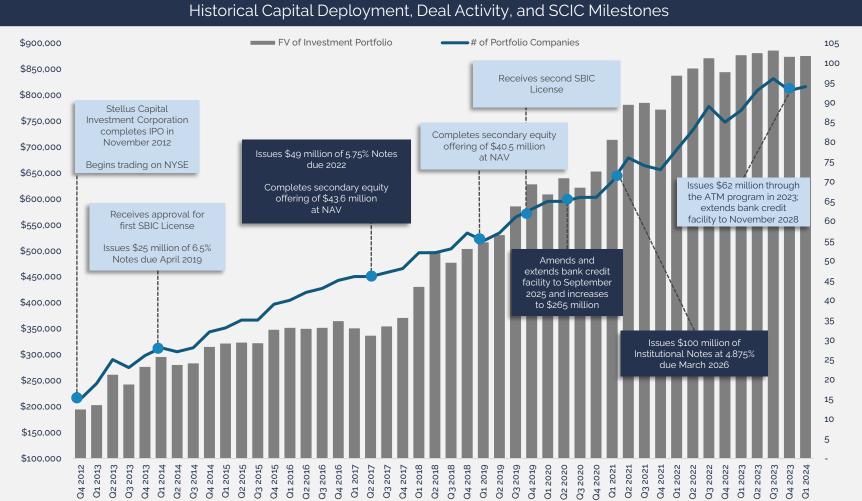
Note: Percentages are based on market value



# Portfolio Construction as of March 31, 2024



4. Calculation based on value as of March 31, 2024, not including equity







## \$0.44 Core NII per share<sup>1</sup>

\$24.6 million New investment activity during the quarter<sup>2</sup>

\$875.9 million Investments at fair value as of March 31, 2024

12.64%Weighted average yield on new debt investments

**\$13.41** NAV as of March 31, 2024

# Three New Initial Investment Fundings & Eight Follow On Investments

New loan fundings were 100% 1<sup>st</sup> lien

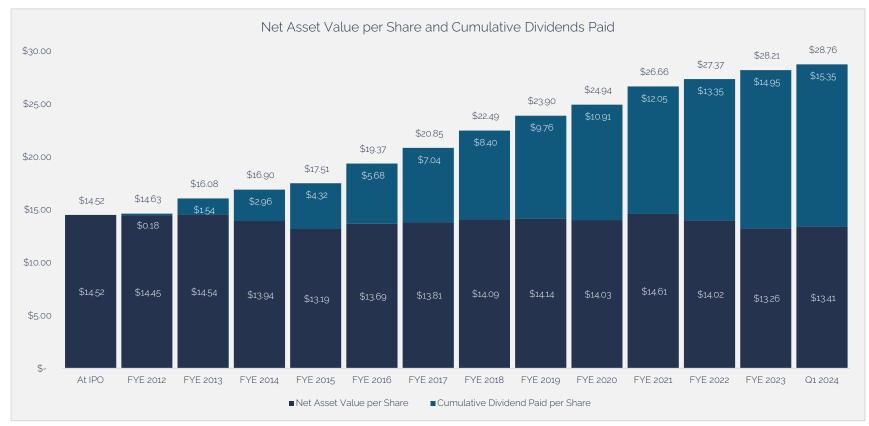
1 Core NII excludes any capital gains incentive fee accrual and income taxes, the majority of which are excise taxes; \$0.42 GAAP NII per share 2 Based on funded principal



# Cumulative Distributions Declared per share Since IPO

\$15.75 per share in cumulative distributions since SCM IPO in 2012\* Monthly dividends of \$0.1333 per share declared in Q2 for April, May, and June 2024\* Annualized indicated dividend yield of ~11% while maintaining a stable NAV per share

Current monthly dividend is \$0.40 per share for the quarter\*



\* Includes dividends for second quarter ended June 30, 2024



# Numerous Sources of Long-Term / Cost-Efficient Capital

- Favorable floating rate asset and liability mix as 98% of our portfolio companies are floating rate loans and 70% of our funded debt liabilities are at fixed interest rates.
- Access to low cost, fixed rate, longer-term leverage from the U.S. Small Business Administration

Funding Sources	Facility/Issuance Size	Outstanding <sup>(2)</sup>	Interest Rate <sup>(3)</sup>	Maturity
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$260 million	\$184.7 million	SOFR + 2.6%	November 21, 2028
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied <sup>(4)</sup>
SBIC II Debentures	\$175 million	\$175 million	3.07%	Varied <sup>(5)</sup>
Unsecured Notes	\$100 million	\$100 million	4.94%	March 30, 2026

<sup>(1)</sup> Amegy Bank credit facility closed on October 11, 2017 and was amended and extended in September 2020, December 2021, February 2022 and May 2022.

<sup>(2)</sup> Outstanding balances are all as of March 31, 2024

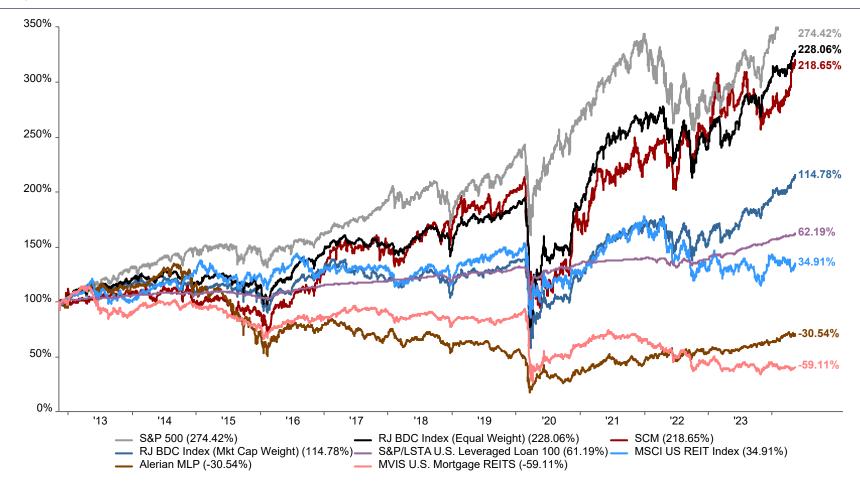
<sup>(3)</sup> Does not include amortization of loan fees.

<sup>(4)</sup> SBA debentures issued to SBIC I mature March 1, 2025 - March 1, 2029.

<sup>(5)</sup> SBA debentures issued to SBIC II mature March 1, 2030 - March 1, 2034



# Comparative Total Return Since Stellus IPO



11/07/2012 to 05/13/2024

FactSet's total return calculation begins with the closing stock price one day after each respective BDC's IPO

Total return assumes dividends are reinvested on the ex-dividend dates

RJ BDC Index consists of: ARCC, BBDC, BCSF, BXSL, CCAP, CGBD, CION, CSWC, FDUS, FSK, GAIN, GBDC, GECC, GLAD, GSBD, HRZN, HTGC, ICMB, LRFC, MAIN, MFIC, MRCC, MSDL, NCDL, NMFC, OBDC, OBDE, OCSL, OFS, OXSQ, PFLT, PFX, PNNT, PSBD, PSEC, PTMN, RWAY, SAR, SCM, SLRC, TCPC, TPVG, TRIN, TSLX and WHF



# **Corporate Information**

Executive Officers
Robert T. Ladd Chairman, President & Chief Executive Officer
W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary
Investment Committee
Robert T. Ladd Chairman, President & Chief Executive Officer
Dean D'Angelo Co-Head of Private Credit *
Joshua T. Davis Co-Head of Private Credit *
W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary
Directors
J. Tim Arnoult 1
Bruce R. Bilger 1
Dean D'Angelo
Robert T. Ladd, Chairman
William C. Repko 1
<sup>1</sup> Independent Directors
Service Providers
Stock Transfer Agent- Broadridge Corporate

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Deloitte & Touche LLP

Counsel- Eversheds Sutherland, LLP

\*Stellus Capital Management, LLC "Includes dividends for second quarter ended June 30. 2024



## Securities Listing

Common Stock NYSE : SCM

#### Corporate Headquarters

4400 Post Oak Parkway, Suite 2200

Houston, TX, 77027

Debt

Regulatory Leverage

Total Leverage (incl. SBIC debentures)

Phone: 713-292-5400

Current Trading	
Share Price	\$14.24
Shares Outstanding	24,125,642
Market Capitalization	\$343.5 Million
Total Assets	\$935.2 Million
Total Stockholders' Equity	\$323.4 Million
NAV per share	\$13.41
Ratio of Price to NAV per share	1.06x
Dividends	
Dividend Frequency	Monthly
Last Monthly Dividend per share**	\$0.1333
Annualized Indicated Yield**	~11%

0.88x

1.88x

## Research Coverage

Raymond James Robert Dodd, 901-579-4560

Keefe, Bruvette & Woods Paul Johnson, 617-848-2777

**Oppenheimer Equity Research** Mitchel Penn, 212-667-6699

Ladenburg Thalmann Christopher Nolan, 212-667-7136

Hovde Group Erik Zwick, 617-510-1239

Janney Montgomery Scott John Rowan, 242-940-6981

B. Riley Securities Bryce Rowe, 703-312-1820

	Q1 2023 Q2 2023			Q3 2023	Q4 2023	Q1 2024		
INVESTMENT INCOME	(unaudited)		(unaudited)		(unaudited)	(unaudited)		(unaudited)
Interest income	\$ 23,408,604	\$	25,662,895	\$	26,223,986	\$ 26,721,303	\$	25,038,487
Other income	 666,743		922,122		941,040	 1,300,875		958,262
Total Investment Income	\$ 24,075,347	\$	26,585,017	\$	27,165,026	\$ 28,022,178	\$	25,996,749
OPERATING EXPENSES								
Interest expense and other fees	\$ 7,886,424	\$	8,101,975	\$	8,049,063	\$ 7,973,855	\$	7,767,573
Management fees	3,735,102		3,865,588		3,933,121	3,918,536		3,852,233
Income incentive fees	2,124,835		2,603,004		2,705,200	2,756,849		2,509,110
Capital gains incentive fee (reversal)	(569,528)		_		—	—		—
Income tax expense	374,763		371,786		335,508	251,395		370,719
Other general and administrative expenses	1,456,131		1,229,420		1,321,335	1,520,071		1,465,549
Total Operating Expenses	\$ 15,007,727	\$	16,171,773	\$	16,344,227	\$ 16,420,706	\$	15,965,184
Income incentive fee waiver	\$ _	\$	_	\$	_	\$ (307,442)	\$	(204,351)
Net Investment Income	\$ 9,067,620	\$	10,413,244	\$	10,820,799	\$ 11,908,914	\$	10,235,916
Net realized (loss) gain	(4,945)		(321,292)		578,237	(30,575,948)		(20,409,837)
Net change in unrealized (depreciation)								
appreciation	(4,247,768)		(6,315,556)		(13,796,114)	27,145,086		23,514,988
(Provision) benefit for taxes	(78,760)		(65,353)	-	(312)	 3,005,315		(192,607)
Net Increase in Net Assets Resulting from								
Operations	\$ 4,736,147	\$	3,711,043	\$	(2,397,390)	\$ 11,483,367	\$	13,148,460
Net Investment Income Per Share – basic and								
diluted	\$ 0.46	\$	0.49	\$	0.47	\$ 0.49	\$	0.42
Resulting from Operations Per Share – basic								
and diluted	\$ 0.24	\$	0.17	\$	(0.11)	\$ 0.48	\$	0.54



# Per Share Change in Net Asset Value (NAV)

	Q1 2023		Q	2 2023	Q	3 2023	Q4	4 2023	Q1 2024		
Per Share Data: <sup>(1)</sup>	(unaudited)		(unaudited)		(unaudited)		(unaudited)		(una	udited)	
Net asset value at beginning of period	\$	14.02	\$	13.87	\$	13.67	\$	13.19	\$	13.26	
Net investment income		0.46		0.49		0.47		0.49		0.42	
Change in unrealized (depreciation) appreciation		(0.21)		(0.30)		(0.61)		1.13		0.98	
Net realized loss		—		(0.02)		0.03		(1.26)		(0.85)	
Provision for taxes		(0.01)		—		—		0.12		(0.01)	
Total from operations	\$	0.24	\$	0.17	\$	(0.11)	\$	0.48	\$	0.54	
Sales load		(0.01)		(0.02)		(0.02)		—		—	
Offering costs		—		(0.01)		—		—		—	
Stockholder distributions		(0.40)		(0.40)		(0.41)		(0.41)		(0.40)	
Accretive effect of stock offerings		0.01		0.06		0.03		—		—	
Other <sup>(2)</sup>		0.01		_		0.03		_		0.01	
Net asset value at end of period	\$	13.87	\$	13.67	\$	13.19	\$	13.26	\$	13.41	

1 Based on weighted average shares of common stock outstanding for the period.

2. Includes the impact of different share amounts as a result of calculating certain per share data based on weighted average shares outstanding

during the period and certain per share data based on shares outstanding as of the period end.



	Q1 2023	Q2 2023	Q3 2023		Q4 2023		Q1 2024
ASSETS	(unaudited)	(unaudited)		(unaudited)		(audited)	(unaudited)
Investments at fair value	\$ 877,493,781	\$ 881,666,450	\$	886,338,148	\$	874,460,683	\$ 875,884,146
Cash and cash equivalents	17,852,100	14,924,382		19,210,721		26,125,741	48,761,721
Interest receivable	4,171,829	4,638,649		5,600,021		4,882,338	6,484,400
Other assets	1,334,466	543,076		804,976		2,617,566	4,091,081
Total Assets	\$ 900,852,176	\$ 901,772,557	\$	911,953,866	\$	908,086,328	\$ 935,221,348
LIABILITIES							
Notes payable	\$ 98,659,842	\$ 98,771,216	\$	98,883,814	\$	98,996,412	\$ 99,107,786
Credit Facility payable	196,906,509	170,229,321		161,192,612		156,564,776	181,343,929
SBA-guaranteed debentures	308,212,703	308,519,553		319,955,852		320,273,358	320,587,412
Other accrued expenses and liabilities	 16,221,077	 15,927,439		13,795,808		12,311,994	 10,741,817
Total Liabilities	\$ 620,000,131	\$ 593,447,529	\$	593,828,086	\$	588,146,540	\$ 611,780,944
Net Assets	\$ 280,852,045	\$ 308,325,028	\$	318,125,780	\$	319,939,788	\$ 323,440,404
Total Liabilities and Net Assets	\$ 900,852,176	\$ 901,772,557	\$	911,953,866	\$	908,086,328	\$ 935,221,348
Net Asset Value Per Share	\$ 13.87	\$ 13.67	\$	13.19	\$	13.26	\$ 13.41



# Liquidity and Capitalization

	Q1 2023	Q2 2023		Q3 2023		Q4 2023		Q1 2024
Assets Available	(unaudited)		(unaudited)		(unaudited)		(audited)	(unaudited)
SCM cash and cash equivalents	\$ 1,449,824	\$	2,708,699	\$	660,065	\$	2,215,740	\$ 716,426
SBIC cash and cash equivalents $^{\scriptscriptstyle (1)}$	16,402,276		12,215,683		18,550,656		23,910,001	48,045,295
Available under Credit Facility <sup>(2)</sup>	66,722,169		93,544,778		102,693,501		99,914,295	75,349,881
Unfunded commitments	 (25,826,912)		(21,187,851)		(29,136,909)		(37,021,242)	 (34,404,328)
Total Liquidity	\$ 58,747,357	\$	87,281,309	\$	92,767,313	\$	89,018,794	\$ 89,707,274
Debt at Par Value								
Notes payable	\$ 100,000,000	\$	100,000,000	\$	100,000,000	\$	100,000,000	\$ 100,000,000
Credit Facility payable	198,277,831		171,455,223		162,306,499		160,085,705	184,650,119
SBA-guaranteed debentures	 313,600,000		313,600,000		325,000,000		325,000,000	 325,000,000
Total Debt	\$ 611,877,831	\$	585,055,223	\$	587,306,499	\$	585,085,705	\$ 609,650,119
Net Asset Value	\$ 280,852,045	\$	308,325,028	\$	318,125,780	\$	319,939,788	\$ 323,440,404
Total Capitalization	\$ 892,729,876	\$	893,380,251	\$	905,432,279	\$	905,025,493	\$ 933,090,523
Debt to NAV <sup>(3)</sup>	2.18x		1.9X		1.90X		1.83x	1.88x
Regulatory Debt to $NAV^{(4)}$	1.06x		.88x		0.88x		0.82x	0.88x
Net Debt to NAV $^{(5)}$	2.17X		1.89x		1.84X		1.82x	1.88x
Interest Coverage Ratio <sup>(6)</sup>	2.09X		2.18x		2.26x		2.37x	2.43X

1 Cash available to be reinvested in SBA qualified portfolio companies or used to repay SBIC Debentures.

2 Subject to a borrowing base limitation.

3 SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by

SCM. Debt to NAV Ratio is calculated based upon the par value of debt.

4 Regulatory Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facility and Notes payable.

5 Net debt in this ratio includes par value of total debt less cash and cash equivalents.

6 Net investment income, excluding deferred income incentive fees, non-payable net investment income or capital gains incentive fees, and OID / cash interest expense on a trailing twelve-month basis.

