# FLEXIBLE CAPITAL FOR THE MIDDLE MARKET

# **Investor Presentation**

Year ended December 31, 2020



HOUSTON, TX

4400 Post Oak Parkway, Suite 2200 Houston, TX 77027 713.292.5400

# WASHINGTON D.C.

4520 East West Highway, Suite 630 Bethesda, MD 20814 301.634.3000.

#### CHARLOTTE, NC

5605 Carnegie Boulevard, Suite 410 Charlotte, NC 28209 704.409.3335

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# Stellus Capital Investment Corporation (NYSE: "SCM")

Business
Development
Company (BDC)

Provides Direct Investment to the

Middle Market

Experienced
Cohesive Team

- Publicly traded business development company (NYSE: "SCM")
- Investment portfolio of \$653 million as of December 31, 2020
- Externally managed by Stellus Capital Management, LLC, a registered investment advisor with approximately \$1.7 billion in AUM as of January 31, 2021 across the platform.
- First lien, second lien, unitranche, mezzanine debt and equity
- \$10 to \$30 million targeted investment size
- Investing in companies with EBITDA of \$5 million to \$50 million
- Investing together in middle market credit for more than a decade
- Offices in Houston, Washington, D.C. area and Charlotte
- Compliance-oriented culture and robust management infrastructure



# Stellus Capital Investment Corporation (NYSE: "SCM")

Strong Origination
Platform and
Selective
Investment
Process

- Closed over 270 direct lending transactions since 2004 with more than 160 different financial sponsors\*
- Over 155 middle market opportunities reviewed over the last twelve months and closed approximately 2% of the deals reviewed

Long Term
Shareholder Focus

- Total of \$11.08 dividends declared LTD for an IPO investor.
- Incentive fee subject to a total return requirement and an 8% hurdle rate

<sup>\*</sup> Includes transactions closed by the management team prior to forming Stellus Capital Management.



# Established Team and Institutional Platform

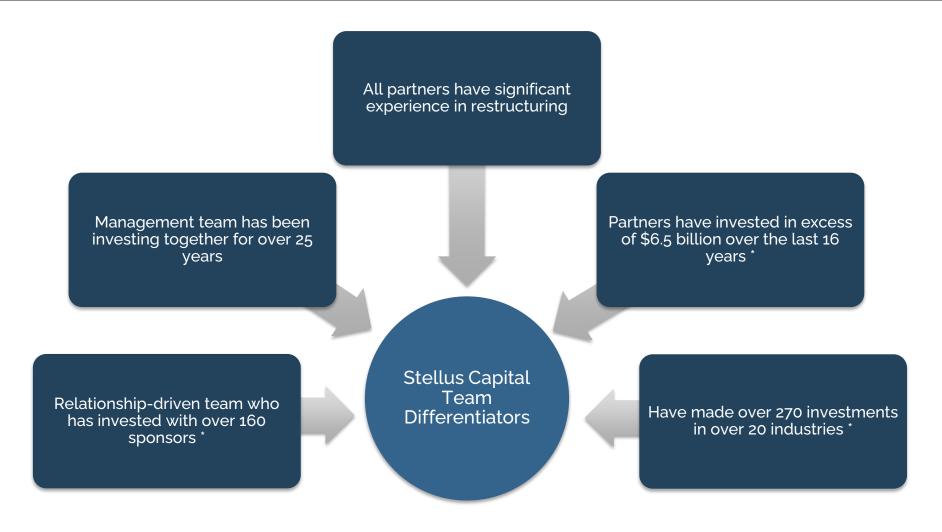
Stellus Capital Investment Corporation investment committee members have over 160 years of total experience, which includes backgrounds in private credit, private equity, corporate finance, restructuring, management consulting, and accounting.

TOTAL YEARS   5 10 15 20	25	30	35	40	PAST EXPERIENCE
Robert Ladd (64)   Chairman, President & CEO					The D. E. Shaw group, Duke Capital Partners, Duke Energy North America, Arthur Andersen, First City Bancorporation
Dean D'Angelo (53)   Co-Head of Private Credit * & Director					The D. E. Shaw group, Allied Capital, Duke Capital Partners, Banc of America Securities, Coopers & Lybrand
Joshua Davis (48)   Co-Head of Private Credit *	26				The D. E. Shaw group, Duke Capital Partners, Milestone Merchant Partners, Arthur Andersen
Todd Overbergen (55)   Partner *		31			The D. E. Shaw group, Duke Capital Partners, Arthur Andersen
Todd Huskinson (57)   Chief Financial Officer, Chief Compliance Officer & Secretary			33		The D. E. Shaw group, Bearing Point, Arthur Andersen

<sup>\*</sup> Stellus Capital Management, LLC



# Stellus Capital Differentiators



<sup>\*</sup> Includes transactions closed by the management team prior to forming Stellus Capital Management



# **Product**

# SCM provides flexible financing for middle market companies.

#### Objective

· Provide first lien, second lien, unitranche and mezzanine debt financing, with corresponding equity co-investments

#### **Investment Size**

• Up to \$30 million

#### **Investment Focus**

- Middle market and small cap companies with EBITDA of \$5 million to \$50 million
- Predominantly private companies
- Numerous industry sectors including business services, general industrial, government, healthcare, software, and specialty finance
- Typical transactions include providing financing for leveraged buyouts, acquisitions, recapitalizations, growth opportunities, rescue financings, distressed or turnaround situations, and bridge loans
- Directly originated transactions rather than broadly syndicated financings
- We have developed long-term relationships with middle-market companies, management teams, financial sponsors, lending institutions, and intermediaries, and have completed financing transactions with more than 160 equity sponsors

#### Geography

• United States and Canada



# Diverse Financial Sponsor Relationships \*





Arlington Capital Partners







The CapStreet Group



CenterGate Capital





















**One Equity Partners** 



Pamlico Capital



Parthenon Capital Partners





Prophet Equity







Riverside Partners









The Sterling Group















Wind Point Partners

\*Logos represent certain private equity firms that members of Stellus Capital have worked with in the past. Inclusion of a firm's logo in this list does not imply that such firm endorses Stellus Capital, its members or advisory services or the Fund. Stellus Capital has no formal sourcing relationships with these firms and cannot guarantee that it will receive opportunities from these firms in the future.



(\$ in 000's except per share data)		FY 2020	FY 2019	FY 2018		
	Audited		Audited	Audited		
Assets						
Cash	\$	18,477	\$ 16,133	\$	17,467	
Investment Portfolio (at fair value)		653,424	628,948		504,483	
Other Assets		3,009	3,432		4,337	
Total Assets	\$	674,910	\$ 648,513	\$	526,287	
Liabilities						
Credit Facility	\$	171,728	\$ 160,511	\$	98,237	
Notes Payable		48,308	47,974		47,642	
SBA Debentures		173,167	157,544		146,388	
Total Funded Debt	\$	393,203	\$ 366,029	\$	292,267	
Other Liabilities		8,346	11,913		9,175	
Total Liabilities	\$	401,549	\$ 377,942	\$	301,442	
Total Stockholder Equity		273,361	270,571		224,845	
Total Capitalization	\$	674,910	\$ 648,513	\$	526,287	
NAV Per Share	\$	14.03	\$ 14.14	\$	14.09	



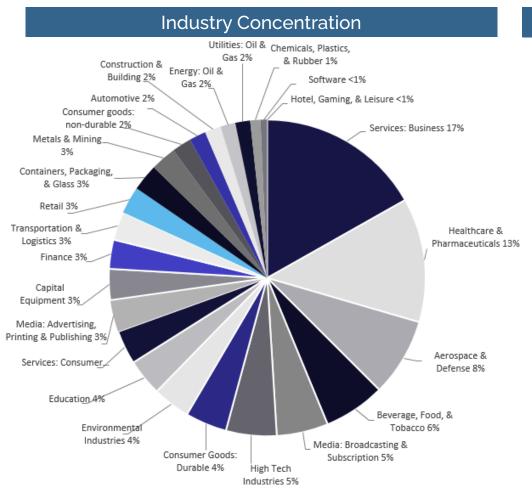
# **Income Statement and Distributions**

(\$ in 000's except per share data)	 FY 2020 Audited	FY 2019 Audited	FY 2018 Audited
Total Investment Income	\$ 56,658	\$ 58,912	\$ 53,266
Interest expense and debt financing fees	\$ 15,950	\$ 14,976	\$ 12,339
Operating Expenses	\$ 18,305	\$ 19,793	\$ 17,934
Income Tax Expense	\$ 771	\$ 904	\$ 275
Capital Gains Incentive (Reversal) Fees	\$ (360)	\$ 800	\$ 81
Net Investment Income	\$ 21,992	\$ 22,439	\$ 22,637
Core Net Investment Income <sup>(a)</sup>	\$ 22,403	\$ 24,143	\$ 22,993
Net Realized Gain (Loss)	\$ (10,130)	\$ 19,566	\$ 5,273
Net Unrealized Gain (Loss)	\$ 8,555	\$ (15,500)	\$ (1,647)
Benefit (Provision) for taxes	\$ (225)	\$ (67)	\$ (68)
Change in Net Assets	\$ 20,192	\$ 26,438	\$ 26,195
Weighted Average Shares Outstanding	19,471,500	18,275,696	15,953,571
Net Investment Income Per Share (NII)	\$ 1.13	\$ 1.23	\$ 1.42
Core NII per Share <sup>(a)</sup>	\$ 1.15	\$ 1.32	\$ 1.44
Net Increase (Decrease) in Net Assets Per Share	\$ 1.04	\$ 1.45	\$ 1.64
Realized Income Per Share	\$ 0.61	\$ 2.30	\$ 1.75
Distributions Per Share	\$ 1.15	\$ 1.36	\$ 1.36

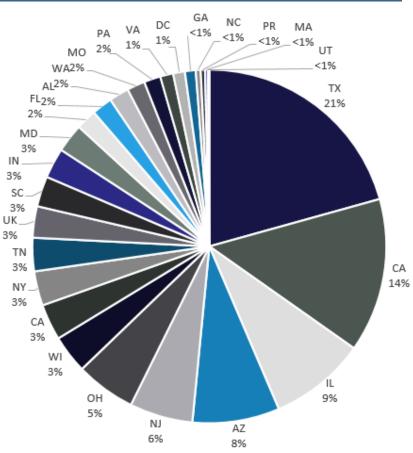
 $<sup>(</sup>a) Core \ net \ investment \ income, as \ presented, exludes \ the \ impact \ of \ capital \ gains \ incentive \ fees \ and \ income \ taxes$ 



# Portfolio Statistics as of December 31, 2020



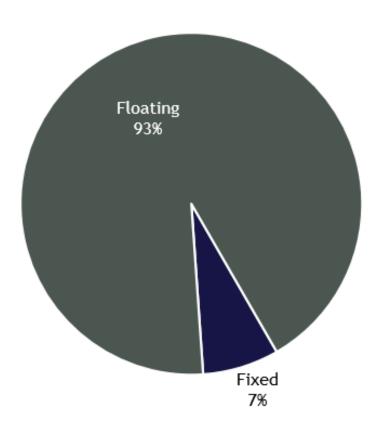
# Geographic Concentration



Note: Percentages are based on Market Value



# Fixed vs. Floating Rate Debt Investments \*



# RG 4: 0% RG 5: 1% RG 3: 9% RG 1: 14%

RG 2: 76%

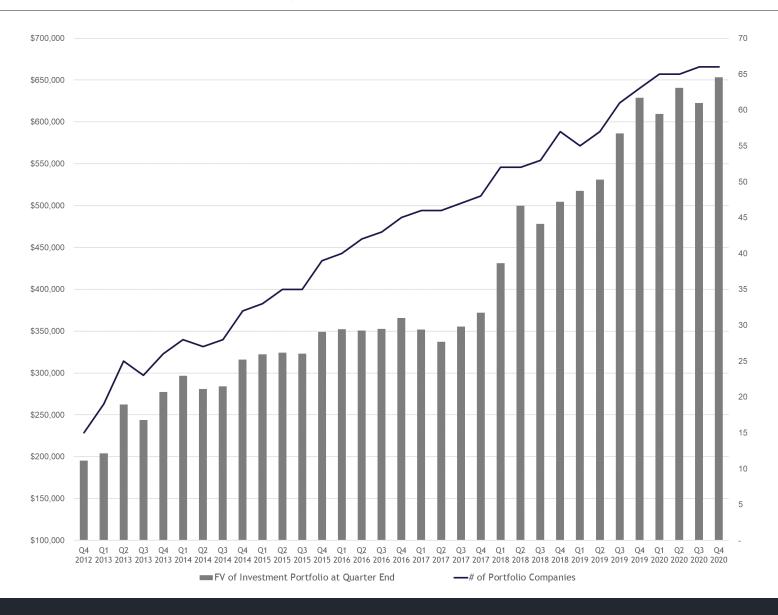
#### Risk Grade Definition:

1 - Exceeding expectations; 2 - Performing in accordance with plan; 3- Requires closer monitoring (no loss of return or principal); 4 - In workout (some loss of return; no loss of principal); 5 - In workout (some loss of principal)



 $<sup>^{\</sup>star}$  Subject to LIBOR floors. The weighted average interest rate floor on floating rate loans was 1.21% as of December 31, 2021

# Investment Portfolio Growth (\$'s in 000's)





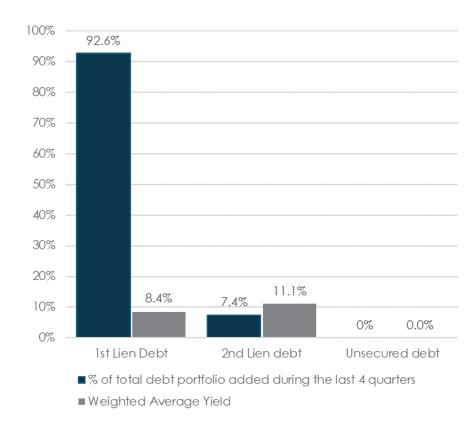
# Weighted Average Yields

# Debt Investment Portfolio as of December 31, 2020

#### 90% 84.7% 80% 70% 60% 50% 40% 30% 20% 12.3% 11.8% 8.2% 7.9% 10% 3.5% 0% 1st Lien Debt 2nd Lien debt Unsecured debt ■% of Total Debt Portfolio ■ Weighted Average Yield

Note: Reflects percentage of total debt investments at fair value.

# New Debt Investments in the Last Four Quarters \*



<sup>\*</sup> Includes follow-on fundings for existing portfolio companies.



# Diversified Funding Sources as of December 31, 2020

Diverse sources of long-term, cost-efficient capital

FUNDING SOURCES	FACILITY/SSUANCE SIZE	OUTSTANDING	INTEREST RATE (4)	MATURITY
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$230 million	\$167 million (As of 3 <i>A</i> 1. <i>E</i> 1)	LIBOR + 2.5%	September 18, 2025
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied <sup>(2)</sup>
SBIC II Debentures	\$70 million	\$60 million (As of 3/11/21)	2.17%	Varied <sup>(3)</sup>
Unsecured Notes	\$100 million	\$100 million	4.875%	March 30, 2026

<sup>&</sup>lt;sup>(1)</sup>Amegy Bank credit facility closed on October 11, 2017, as amended.



 $<sup>^{(2)}\</sup>mathsf{SBA}$  debentures issued to SBIC I mature March 1, 2025 - March 1, 2029

<sup>&</sup>lt;sup>(3)</sup>SBA debentures issued to SBIC II mature March 25, 2030 - March 24, 2031

<sup>&</sup>lt;sup>(4)</sup>Does not include amortization of loan fees

# **Corporate Information**

#### **Executive Officers**

Robert T. Ladd

Chairman, President &

Chief Executive Officer

W. Todd Huskinson

Chief Financial Officer.

Chief Compliance Officer,

Treasurer and Secretary

#### **Investment Committee**

Robert T. Ladd

Chairman, President & Chief Executive Officer

Dean D'Angelo

Co-Head of Private Credit \*

Joshua T. Davis

Co-Head of Private Credit \*

W. Todd Huskinson

Chief Financial Officer, Chief Compliance

Officer, Treasurer and Secretary

Todd A. Overbergen

Partner
\* Stellus Capital Management, LLC

#### Directors

J. Tim Arnoult 1

Bruce R. Bilger 1

Dean D'Angelo

Robert T. Ladd, Chairman

William C. Repko 1

#### Service Providers

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Grant Thornton, LLP

Counsel- Eversheds Sutherland, LLP

#### Research Coverage

Keefe, Bruyette & Woods Ryan Lynch, 314-342-2194

Ladenburg Thalmann Financial Services

Christopher Nolan, 212-409-2068

Oppenheimer Equity Research Chris Kotowski, 212-667-6699

Raymond James
Robert Dodd, 901-579-4560

National Securities Corporation Bryce Rowe, 212-417-8243

# **Securities Listing**

Common Stock NYSE: SCM

# Corporate Headquarters

4400 Post Oak Parkway, Suite 2200

Houston, TX, 77027

Phone: 713-292-5400



<sup>&</sup>lt;sup>1</sup> Independent Directors