# FLEXIBLE CAPITAL FOR THE MIDDLE MARKET

# **Investor Presentation**

Quarter ended September 30, 2020

## STELLUS C A P I T A L INVESTMENT CORPORATION

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Business Development Company (BDC)

Provides Direct Investment to the Middle Market • Publicly traded business development company (NYSE: "SCM" )

- Investment portfolio of \$622 million as of September 30, 2020
- Externally managed by Stellus Capital Management, LLC, a registered investment advisor with approximately \$1.6 billion in AUM as of September 30, 2020 across the platform.
- First lien, second lien, unitranche, mezzanine debt and equity
- \$10 to \$30 million targeted investment size
- Investing in companies with EBITDA of \$5 million to \$50 million

Experienced Cohesive Team

- Investing together in middle market credit for more than a decade
- Offices in Houston, Washington, D.C. area and Charlotte
- Compliance-oriented culture and robust management infrastructure



Strong Origination Platform and Selective Investment Process

Long Term Shareholder Focus

- Closed over 270 direct lending transactions since 2004 with more than 155 different financial sponsors\*
- Over 500 middle market opportunities reviewed over the last twelve months and closed approximately 2% of the deals reviewed

- Total of \$10.91 dividends declared LTD for an IPO investor
- Incentive fee subject to a total return requirement and an 8% hurdle rate

\* Includes transactions closed by the management team prior to forming Stellus Capital Management.

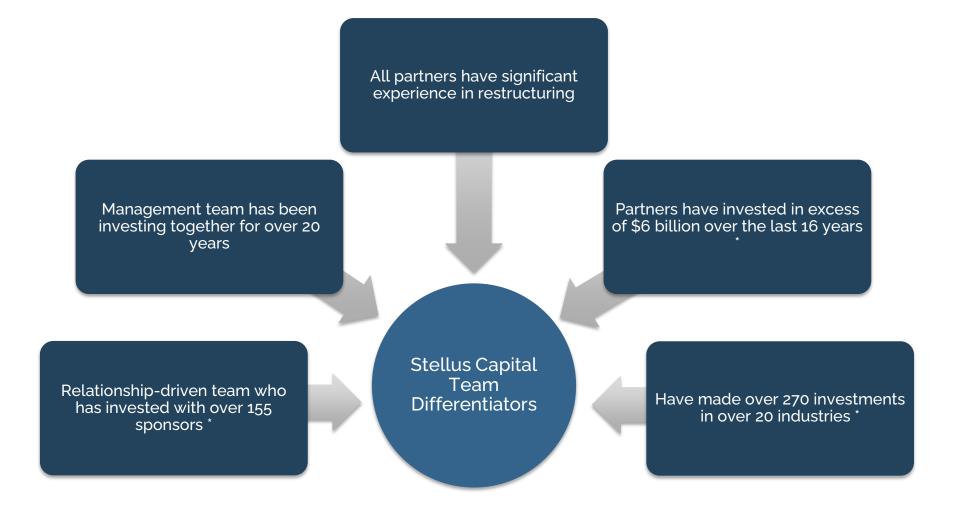


Stellus Capital Investment Corporation investment committee members have over 155 years of total experience, which includes backgrounds in private credit, private equity, corporate finance, restructuring, management consulting, and accounting.

TOTAL YEARS EXPERIENCE >	25	30 35	40	PAST EXPERIENCE			
Robert Ladd (64)   Chairman, President & CEO			40	The D. E. Shaw group, Duke Capital Partners, Duke Energy North America, Arthur Andersen, First City Bancorporation			
Dean D'Angelo (53)   Co-Head of Private Credit * & Director	29		The D. E. Shaw group, Allied Capital, Duke Capital Partners, Banc of America Securities, Coopers & Lybrand				
Joshua Davis (48)   Co-Head of Private Credit *			The D. E. Shaw group, Duke Capital Partners, Milestone Merchant Partners, Arthur Andersen				
Todd Overbergen (55)   Head of Energy *	30		The D. E. Shaw group, Duke Capital Partners, Arthur Andersen				
Todd Huskinson (56)   Chief Financial Officer, Chief Compliance Officer & Secretary		33		The D. E. Shaw group, Bearing Point, Arthur Andersen			

\* Stellus Capital Management, LLC





\* Includes transactions closed by the management team prior to forming Stellus Capital Management



## Product

## SCM provides flexible financing for middle market companies.

### Objective

Provide first lien, second lien, unitranche and mezzanine debt financing, with corresponding equity co-investments

### **Investment Size**

Up to \$30 million

### **Investment Focus**

- Middle market and small cap companies with EBITDA of \$5 million to \$50 million
- Predominantly private companies
- Numerous industry sectors including business services, general industrial, government, healthcare, software, and specialty finance
- Typical transactions include providing financing for leveraged buyouts, acquisitions, recapitalizations, growth opportunities, rescue financings, distressed or turnaround situations, and bridge loans
- · Directly originated transactions rather than broadly syndicated financings
- We have developed long-term relationships with middle-market companies, management teams, financial sponsors, lending institutions, and intermediaries, and have completed financing transactions with more than 155 equity sponsors

### Geography

United States and Canada



## Diverse Financial Sponsor Relationships \*

ALTAMONT CAPITAL PARTNERS Altamont Capital Partners	ACP Arlington Capital Partners	Audax Group- Audax Group		CAPSTREET The CapStreet Group
CenterGate Capital	CIP CAPITAL	Clarion Capital Partners	FALFURRIAS CAPITAL	GOLDEN GATE CAPITAL
GRAHAM PARTNERS Graham Partners	Highview	EQUITY Lee Equity Partners	LIBERTY HALL Capital Partners	MILESTONE PARTNERS Milestone Partners
One Equity Partners	Pamlico Capital	Parthenon Capital Partners Parthenon Capital Partners	PLATTE RIVER EQUITY	Prophet Equity Seeing Future Value Today** Prophet Equity
Ridgemont Equity Partners	Riverside Partners	SILVER OAK SERVICES PARTNERS	SWANDER PACE CAPITAL	THE STERLING GROUP The Sterling Group
SUMMIT PARK Summit Park	◊ TAILWIND CAPITAL	TENEX Tenex Capital Management	Tower Arch Capital	Wind Point Partners Wind Point Partners

\*Logos represent certain private equity firms that members of Stellus Capital have worked with in the past. Inclusion of a firm's logo in this list does not imply that such firm endorses Stellus Capital, its members or advisory services or the Fund. Stellus Capital has no formal sourcing relationships with these firms and cannot guarantee that it will receive opportunities from these firms in the future.



(\$ in 000's except per share data)	b's except per share data) Q3 2020		Q2 2020			Q1 2020		FY 2019	FY 2018		
	U	Inaudited		Unaudited	Unaudited		dited Audited			Audited	
Assets											
Cash	\$	38,618	\$	23,210	\$	35,025	\$	16,133	\$	17,467	
Investment Portfolio (at fair value)		622,438		640,714		609,544		628,948		504,483	
Other Assets		2,266		2,732		4,487		3,432		4,337	
Total Assets	\$	663,322	\$	666,656	\$	649,056	\$	648,513	\$	526,287	
Liabilities											
Credit Facility	\$	184,611	\$	184,075	\$	209,111	\$	160,511	\$	98,237	
Notes Payable		48,224		48,140		48,057		47,974		47,642	
SBA Debentures		158,060		157,886		157,715		157,544		146,388	
Total Funded Debt	\$	390,895	\$	390,101	\$	414,883	\$	366,029	\$	292,267	
Other Liabilities		15,877		16,602		9,255		11,913		9,175	
Total Liabilities	\$	406,772	\$	406,703	\$	424,138	\$	377,942	\$	301,442	
Total Stockholder Equity		256,550		259,953		224,918		270,571		224,845	
Total Capitalization	\$	663,322	\$	666,656	\$	649,056	\$	648,513	\$	526,287	
NAV Per Share	\$	13.17	\$	13.34	\$	11.55	\$	14.14	\$	14.09	



(\$ in 000's except per share data)	Q3 2020 Unaudited		 Q2 2020 Unaudited	 Q1 2020 Unaudited	FY 2019 Audited			FY 2018 Audited	
Total Investment Income	\$	14,017	\$ 13,841	\$ 15,261	\$	58,912	\$	53,266	
Interest expense and debt financing fees	\$	3,861	\$ 4,093	\$ 4,292	\$	14,976	\$	12,339	
Operating Expenses	\$	4,459	\$ 4,023	\$ 5,414	\$	19,793	\$	17,934	
Income Tax Expense	\$	368	\$ 289	\$ 197	\$	904	\$	275	
Capital Gains Incentive (Reversal) Fees	\$	-	\$ -	\$ (881)	\$	800	\$	81	
Net Investment Income	\$	5,329	\$ 5,436	\$ 6,239	\$	22,439	\$	22,637	
Core Net Investment Income <sup>(a)</sup>	\$	5,697	\$ 5,725	\$ 5,555	\$	24,143	\$	22,993	
Net Realized Gain (Loss)	\$	152	\$ (3,893)	\$ 1,297	\$	19,566	\$	5,273	
Net Unrealized Gain (Loss)	\$	2,121	\$ 38,329	\$ (51,505)	\$	(15,500)	\$	(1,647)	
Benefit (Provision) for taxes	\$	(93)	\$ (59)	\$ 29	\$	(67)	\$	(68)	
Change in Net Assets	\$	7,509	\$ 39,813	\$ (43,940)	\$	26,438	\$	26,195	
Weighted Average Shares Outstanding		19,486,030	19,484,217	19,429,480		18,275,696		15,953,571	
Net Investment Income Per Share (NII)	\$	0.27	\$ 0.28	\$ 0.32	\$	1.23	\$	1.42	
Core NII per Share <sup>(a)</sup>	\$	0.29	\$ 0.29	\$ 0.29	\$	1.32	\$	1.44	
Net Increase (Decrease) in Net Assets Per Share	\$	0.39	\$ 2.04	\$ (2.26)	\$	1.45	\$	1.64	
Realized Income Per Share	\$	0.28	\$ 0.08	\$ 0.39	\$	2.30	\$	1.75	
Distributions Per Share <sup>(b)</sup>	\$	0.56	\$ 0.25	\$ 0.34	\$	1.36	\$	1.36	

(a) Core net investment income, as presented, exludes the impact of capital gains incentive fees and income taxes

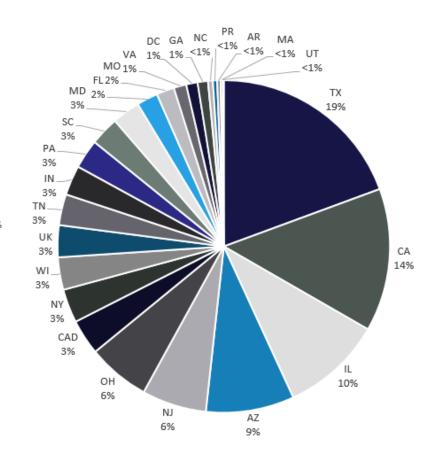
(b) Includes a regular \$0.25 distribution for Q3, regular \$0.25 distribution for Q4 and \$0.06 special distribution for Q4. All declared in Q3.



Industry Concentration

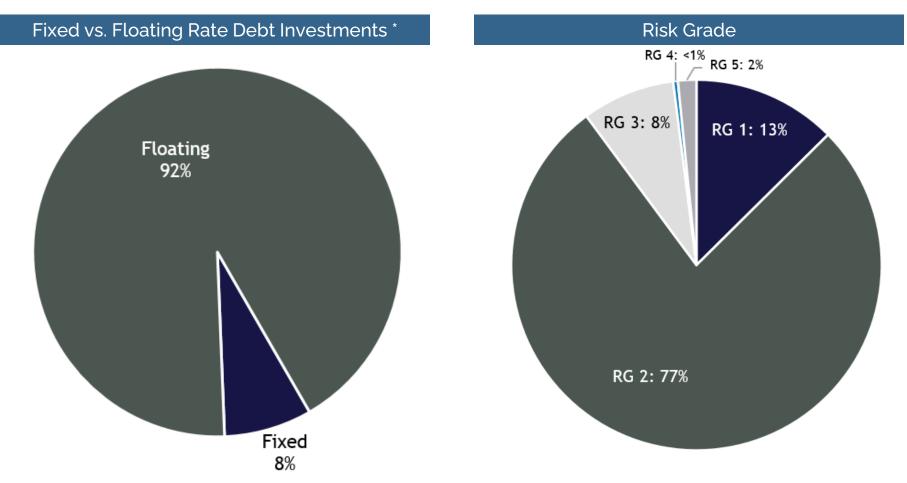
#### Utilities: Oil & Chemicals, Plastics, Construction & Gas 2% & Rubber 1% Building 2% Software <1% Services: Consumer 2% Hotel, Gaming, & Leisure <1% Consumer goods: non-durable 2% Energy: Oil & Gas 2% Services: Business 18% Environmental Industries 2% Containers, Packaging, & Glass 2% Metals & Mining 3% Automotive 3% Healthcare & Retail 3% Pharmaceuticals 14% Transportation & Logistics 3% Finance 3% Capital Equipment 3% Aerospace & High Tech Industries 3%\_ Defense 9% Media: Advertising, Printing & Publishing 3% Beverage, Food, & Tobacco 7% Education 4% Media: Broadcasting & Consumer Goods: Subscription 5% Durable 4%

### **Geographic Concentration**



Note: Percentages are based on Market Value





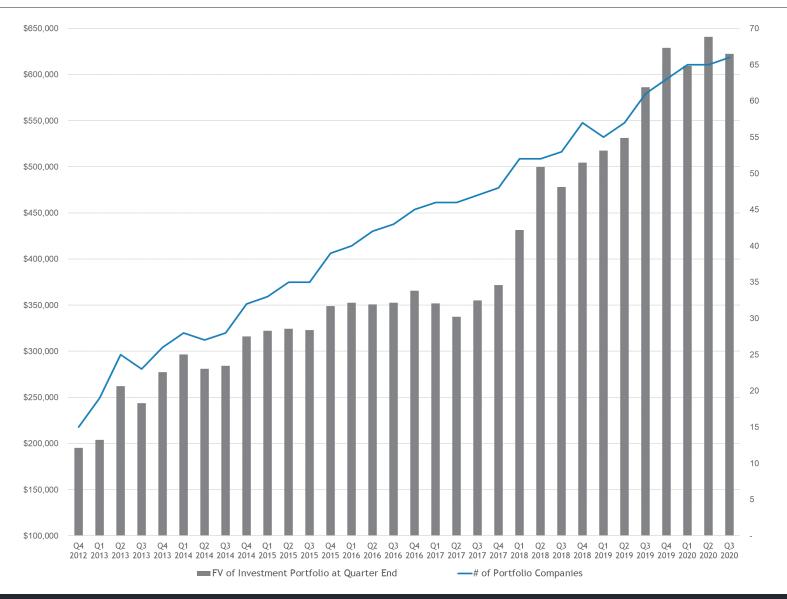
\* Subject to LIBOR floors. The weighted average interest rate floor on floating rate loans was 1.21% as of September 30, 2020

**Risk Grade Definition:** 

1 - Exceeding expectations; 2 - Performing in accordance with plan; 3- Requires closer monitoring (no loss of return or principal); 4 - In workout (some loss of return; no loss of principal); 5 - In workout (some loss of principal)

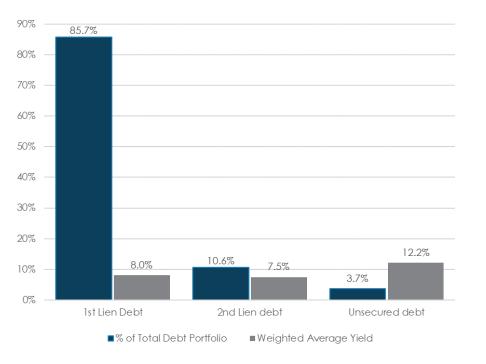


## Investment Portfolio Growth (\$'s in 000's)



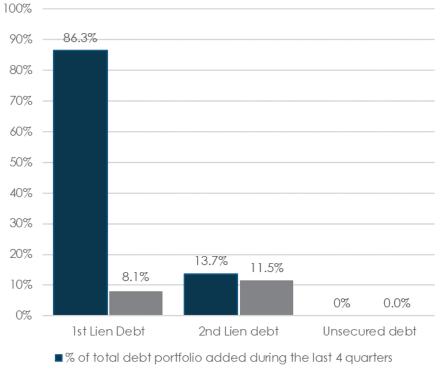


## Debt Investment Portfolio as of September 30, 2020



#### Note: Reflects percentage of total debt investments at fair value.

## New Debt Investments in the Last Four Quarters \*



■ Weighted Average Yield



STELLUS C A P I T A L INVESTMENT CORPORATION

## Diverse sources of long-term, cost-efficient capital

FUNDING SOURCES	FACILITY /SSUANCE SIZE	OUTSTANDING	INTEREST RATE (3)	MATURITY
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$230 million	\$161.5 million (As of 11.2.20)	LIBOR + 2.5%	September 18, 2025
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied <sup>(2)</sup>
SBIC II Debentures	\$20 million	\$11 million (As of 11/2/20)	2.17%	March 25, 2030
Unsecured Notes (1) Amegy Bank credit facility closed or	\$48.9 million n October 11, 2017, as amended.	\$48.9 million	5.75%	September 15, 2022

<sup>(2)</sup>SBA debentures issued to SBIC I mature March 1, 2025 - March 1, 2029

<sup>(3)</sup>Does not include amortization of loan fees



## **Corporate Information**

## Executive Officers

Robert T. Ladd Chairman, President & Chief Executive Officer

W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary

## Investment Committee

Robert T. Ladd Chairman, President & Chief Executive Officer

Dean D'Angelo Co-Head of Private Credit \*

Joshua T. Davis Co-Head of Private Credit \*

W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary

Todd A. Overbergen Head of Energy \* Stellus Capital Management, LLC

## Directors

J. Tim Arnoult <sup>1</sup> Bruce R. Bilger <sup>1</sup> Dean D'Angelo Robert T. Ladd, Chairman William C. Repko <sup>1</sup>

<sup>1</sup> Independent Directors

## Service Providers

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Grant Thornton, LLP

Counsel- Eversheds Sutherland, LLP

## **Research Coverage**

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Keefe, Bruyette & Woods Ryan Lynch, 314-342-2194

Ladenburg Thalmann Financial Services Christopher Nolan, 212-409-2068

Oppenheimer Equity Research Chris Kotowski, 212-667-6699

Raymond James Robert Dodd, 901-579-4560

National Securities Corporation Bryce Rowe, 212-417-8243

## Securities Listing

Common Stock NYSE : SCM 2022 Notes NYSE: SCA

## Corporate Headquarters

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