# FLEXIBLE CAPITAL FOR THE MIDDLE MARKET

# **Investor Presentation**

Quarter ended June 30, 2020



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## Stellus Capital Investment Corporation (NYSE: "SCM")

Business
Development
Company (BDC)

Provides Direct
Investment to the
Middle Market

Experienced Cohesive Team

- Publicly traded business development company (NYSE: "SCM")
- Investment portfolio of \$640 million as of June 30, 2020
- Externally managed by Stellus Capital Management, LLC, a registered investment advisor with approximately \$1.6 billion in AUM as of June 30, 2020 across the platform.
- First lien, second lien, unitranche, mezzanine debt and equity
- \$10 to \$30 million targeted investment size
- Investing in companies with EBITDA of \$5 million to \$50 million
- Investing together in middle market credit for more than a decade
- Offices in Houston, Washington, D.C. area and Charlotte
- Compliance-oriented culture and robust management infrastructure



## Stellus Capital Investment Corporation (NYSE: "SCM")

Strong Origination
Platform and
Selective
Investment Process

- Closed over 270 direct lending transactions since 2004 with more than 155 different financial sponsors\*
- Over 500 middle market opportunities reviewed over the last twelve months and closed approximately 2% of the deals reviewed

Long Term
Shareholder Focus

- Total of \$10.60 dividends declared LTD for an IPO investor
- Incentive fee subject to a total return requirement and an 8% hurdle rate

<sup>\*</sup> Includes transactions closed by the management team prior to forming Stellus Capital Management.



## Established Team and Institutional Platform

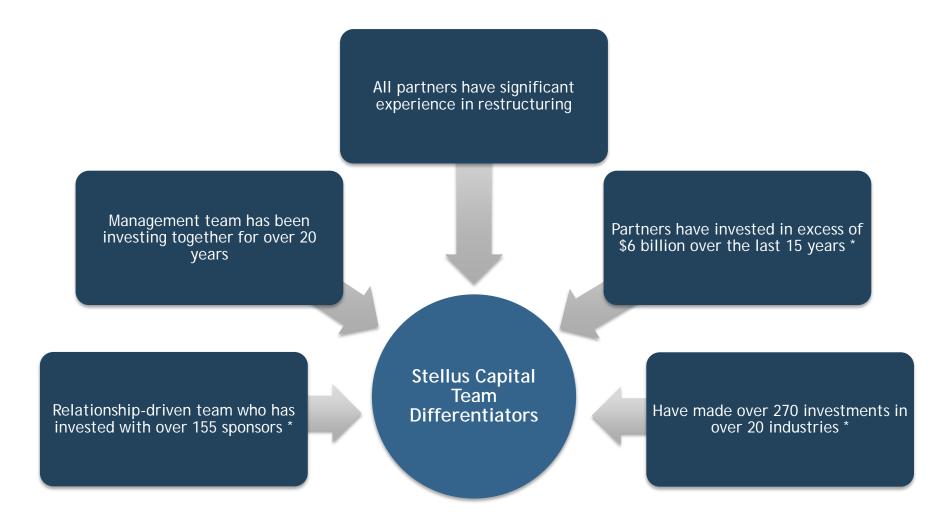
Stellus Capital Investment Corporation investment committee members have over 155 years of total experience, which includes backgrounds in private credit, private equity, corporate finance, restructuring, management consulting, and accounting.

TOTAL YEARS EXPERIENCE > 5 10 15 20	25	30 35	40	PAST EXPERIENCE	
Robert Ladd (64)   Chairman, President & CEO	40	The D. E. Shaw group, Duke Capital Partners, Duke Energy North America, Arthur Andersen, First City Bancorporation			
Dean D'Angelo (52)   Co-Head of Private Credit * & Director	28		The D. E. Shaw group, Allied Capital, Duke Capital Partners, Banc of America Securities, Coopers & Lybrand		
Joshua Davis (48)   Co-Head of Private Credit *	25			The D. E. Shaw group, Duke Capital Partners, Milestone Merchant Partners, Arthur Andersen	
Todd Overbergen (54)   Head of Energy *		30		The D. E. Shaw group, Duke Capital Partners, Arthur Andersen	
Todd Huskinson (56)   Chief Financial Officer, Chief Compliance Officer & Secretary		33	3	The D. E. Shaw group, Bearing Point, Arthur Andersen	

<sup>\*</sup> Stellus Capital Management, LLC



## **Stellus Capital Differentiators**



<sup>\*</sup> Includes transactions closed by the management team prior to forming Stellus Capital Management



#### Product

#### SCM provides flexible financing for middle market companies.

#### Objective

• Provide first lien, second lien, unitranche and mezzanine debt financing, with corresponding equity co-investments

#### **Investment Size**

Up to \$30 million

#### **Investment Focus**

- Middle market and small cap companies with EBITDA of \$5 million to \$50 million
- Predominantly private companies
- Numerous industry sectors including business services, general industrial, government, healthcare, software, and specialty finance
- Typical transactions include providing financing for leveraged buyouts, acquisitions, recapitalizations, growth opportunities, rescue financings, distressed or turnaround situations, and bridge loans
- Directly originated transactions rather than broadly syndicated financings
- We have developed long-term relationships with middle-market companies, management teams, financial sponsors, lending
  institutions, and intermediaries, and have completed financing transactions with more than 155 equity sponsors

#### Geography

United States and Canada



# Diverse Financial Sponsor Relationships \*





Arlington Capital Partners







The CapStreet Group



CenterGate Capital



















Lee Equity Partners





Pamlico Capital



Parthenon Capital Partners





**Prophet Equity** 



Ridgemont Equity Partners



Riverside Partners



SILVER OAK





The Sterling Group



TAILWIND CAPITAL



Tenex Capital Management



**Tower Arch Capital** 



Wind Point Partners

\*Logos represent certain private equity firms that members of Stellus Capital have worked with in the past. Inclusion of a firm's logo in this list does not imply that such firm endorses Stellus Capital, its members or advisory services or the Fund. Stellus Capital has no formal sourcing relationships with these firms and cannot guarantee that it will receive opportunities from these firms in the future.



(\$ in 000's except per share data)		Q2 2020		Q1 2020	FY 2019	FY 2018		
	Unaudited			Unaudited	 Audited	Audited		
Assets								
Cash	\$	23,210	\$	35,025	\$ 16,133	\$	17,467	
Investment Portfolio (at fair value)		640,714		609,544	628,948		504,483	
Other Assets		2,732		4,487	3,432		4,337	
Total Assets	\$	666,656	\$	649,056	\$ 648,513	\$	526,287	
Liabilities								
Credit Facility	\$	184,075	\$	209,111	\$ 160,511	\$	98,237	
Notes Payable		48,140		48,057	47,974		47,642	
SBA Debentures		157,886		157,715	157,544		146,388	
Total Funded Debt	\$	390,101	\$	414,883	\$ 366,029	\$	292,267	
Other Liabilities		16,602		9,255	11,913		9,175	
Total Liabilities	\$	406,703	\$	424,138	\$ 377,942	\$	301,442	
Total Stockholder Equity		259,953		224,918	270,571		224,845	
Total Capitalization	\$	666,656	\$	649,056	\$ 648,513	\$	526,287	
NAV Per Share	\$	13.34	\$	11.55	\$ 14.14	\$	14.09	



## **Income Statement and Distributions**

(\$ in 000's except per share data)	 Q2 2020 Jnaudited	Q1 2020 Unaudited		-		•		2019 FY 2018 dited Audited	
Total Investment Income	\$ 13,841	\$	15,261	\$	58,912	\$	53,266		
Interest expense and debt financing fees	\$ 4,093	\$	4,292	\$	14,976	\$	12,339		
Operating Expenses	\$ 4,023	\$	5,414	\$	19,793	\$	17,934		
Income Tax Expense	\$ 289	\$	197	\$	904	\$	275		
Capital Gains Incentive (Reversal) Fees	\$ -	\$	(881)	\$	800	\$	81		
Net Investment Income	\$ 5,436	\$	6,239	\$	22,439	\$	22,637		
Core Net Investment Income <sup>(a)</sup>	\$ 5,725	\$	5,555	\$	24,143	\$	22,993		
Net Realized Gain (Loss)	\$ (3,893)	\$	1,297	\$	19,566	\$	5,273		
Net Unrealized Gain (Loss)	\$ 38,329	\$	(51,505)	\$	(15,500)	\$	(1,647)		
Benefit (Provision) for taxes	\$ (59)	\$	29	\$	(67)	\$	(68)		
Change in Net Assets	\$ 39,813	\$	(43,940)	\$	26,438	\$	26,195		
Weighted Average Shares Outstanding	19,484,217		19,429,480		18,275,696		15,953,571		
Net Investment Income Per Share (NII)	\$ 0.28	\$	0.32	\$	1.23	\$	1.42		
Core NII per Share <sup>(a)</sup>	\$ 0.29	\$	0.29	\$	1.32	\$	1.44		
Net Increase (Decrease) in Net Assets Per Share	\$ 2.04	\$	(2.26)	\$	1.45	\$	1.64		
Realized Income Per Share	\$ 0.08	\$	0.39	\$	2.30	\$	1.75		
Distributions Per Share (Regular)	\$ 0.25	\$	0.34	\$	1.36	\$	1.36		

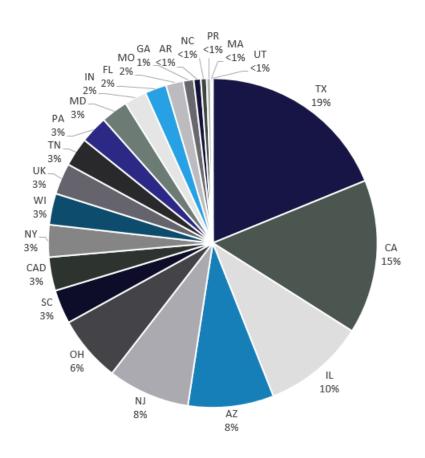
<sup>(</sup>a) Core net investment income, as presented, exludes the impact of capital gains incentive fees and income taxes



## **Industry Concentration**

#### Consumer goods: Utilities: Oil & Gas 2% non-durable 2%\_ Chemicals, Plastics. Construction & & Rubber 1% Building 2% Hotel, Gaming, & Leisure <1% Services: Consumer 2% Energy: Oil & Gas 2%\_ Services: Business 15% Environmental Industries 2% Containers, Packaging, & Glass 2% Software 3% Metals & Mining 3% Automotive 3% Healthcare & Pharmaceuticals 13% Transportation & Logistics 3% Capital Equipment 3%\_ High Tech\_ Industries 3% Aerospace & Defense 8% Retail 3% Media: Advertising, Printing & Publishing 3% Beverage, Food, & Tobacco 7% Education 4% Media: Broadcasting & Consumer Goods: Subscription 5% Finance 4% Durable 4%

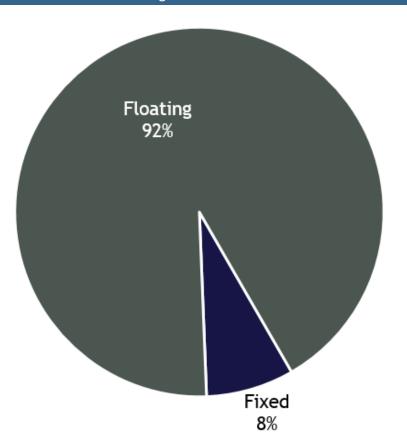
## Geographic Concentration

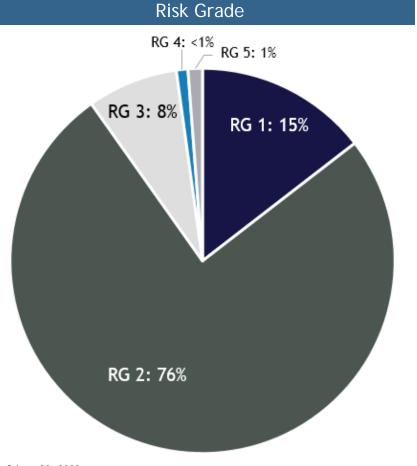


Note: Percentages are based on Market Value



## Fixed vs. Floating Rate Debt Investments \*





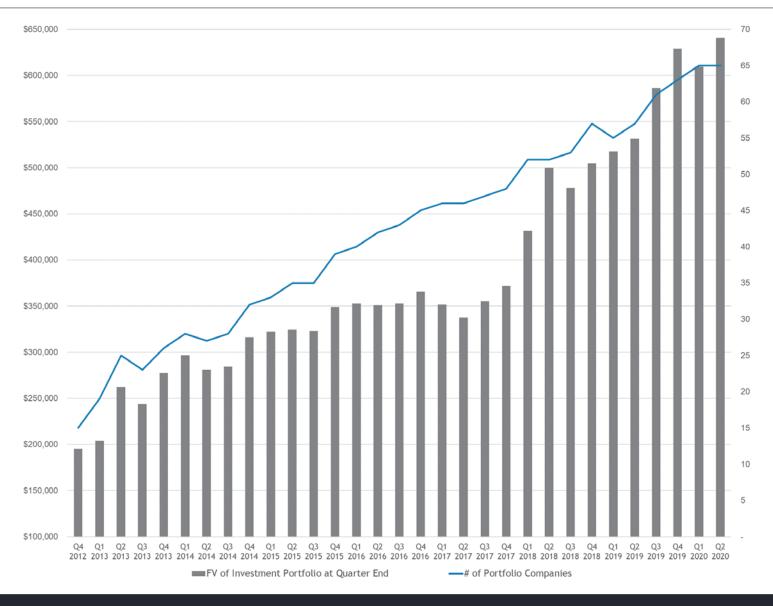
 $<sup>^{\</sup>star}$  Subject to LIBOR floors. The weighted average interest rate floor on floating rate loans was 1.20% as of June 30, 2020

Risk Grade Definition:

1 - Exceeding expectations; 2 - Performing in accordance with plan; 3- Requires closer monitoring (no loss of return or principal); 4 - In workout (some loss of return; no loss of principal); 5 - In workout (some loss of principal)



# Investment Portfolio Growth (\$'s in 000's)





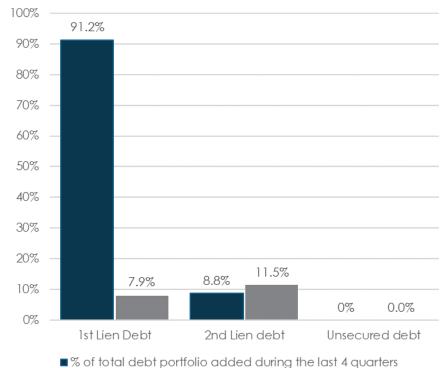
## Weighted Average Yields

#### Debt Investment Portfolio as of June 30, 2020

#### 90% 82.1% 80% 70% 60% 50% 40% 30% 20% 14.4% 12.2% 8.2% 7.9% 10% 3.5% 0% 1st Lien Debt 2nd Lien debt Unsecured debt ■% of Total Debt Portfolio ■ Weighted Average Yield

Note: Reflects percentage of total debt investments at fair value.

#### New Debt Investments in the Last Four Quarters \*



- Weighted Average Yield



<sup>\*</sup> Includes follow-on fundings for existing portfolio companies.

# Diversified Funding Sources as of June 30, 2020

## Diverse sources of long-term, cost-efficient capital

FUNDING SOURCES	FACILITY/ISSUANCE SIZE	OUTSTANDING	INTEREST RATE (3)	MATURITY
Syndicated Credit Facility led by Amegy <sup>(1)</sup>	\$230 million	\$181 million (As of 8/6/20)	LIBOR + 2.50%	October 10, 2021
SBIC I Debentures	\$150 million	\$150 million	3.41%	Varied <sup>(2)</sup>
SBIC II Debentures	\$20 million	\$11 million (As of 8/6/20)	2.17%	March 25, 2030
Unsecured Notes	\$48.9 million	\$48.9 million	5.75%	September 15, 2022

<sup>&</sup>lt;sup>(1)</sup>Amegy Bank credit facility closed on October 11, 2017, as amended.



 $<sup>\</sup>ensuremath{^{(2)}}\text{SBA}$  debentures issued to SBIC I mature March 1, 2025 - March 1, 2029

<sup>(3)</sup>Does not include amortization of loan fees

## Corporate Information

#### **Executive Officers**

Robert T. Ladd
Chairman, President &
Chief Executive Officer

W. Todd Huskinson Chief Financial Officer, Chief Compliance Officer, Treasurer and Secretary

#### **Investment Committee**

Robert T. Ladd
Chairman, President & Chief Executive Officer

Dean D'Angelo Co-Head of Private Credit \*

Joshua T. Davis
Co-Head of Private Credit \*

W. Todd Huskinson
Chief Financial Officer, Chief Compliance
Officer, Treasurer and Secretary

Todd A. Overbergen Head of Energy \*

#### **Directors**

J. Tim Arnoult <sup>1</sup>

Bruce R. Bilger 1

Dean D'Angelo

Robert T. Ladd, Chairman

William C. Repko 1

#### Service Providers

Stock Transfer Agent- Broadridge Corporate Issuer Solutions, Inc.

Bond Trustee- US Bank National Association

Auditors- Grant Thornton, LLP

Counsel- Eversheds Sutherland, LLP

#### Research Coverage

Janney

Mitchel Penn, 410-583-5976

Keefe, Bruyette & Woods Ryan Lynch, 314-342-2194

Ladenburg Thalmann Financial Services Christopher Nolan, 212-409-2068

Oppenheimer Equity Research Chris Kotowski, 212-667-6699

Raymond James Robert Dodd, 901-579-4560

National Securities Corporation Bryce Rowe, 212-417-8243

## Securities Listing

Common Stock NYSE : SCM

2022 Notes NYSE: SCA

### **Corporate Headquarters**

4400 Post Oak Parkway, Suite 2200

Houston, TX, 77027

Phone: 713-292-5400



<sup>\*</sup> Stellus Capital Management, LLC

<sup>&</sup>lt;sup>1</sup> Independent Directors